



EcoQUIP+ Webinar Series

Innovation procurement in practice for the healthcare sector

The project

EcoQUIP Plus (www.ecoquip.eu) is a collaborative innovation procurement project in the healthcare sector. It builds on its highly successful predecessor that produced impressive outcomes and award winning procurements for the participating hospitals. This new project will further demonstrate how pro-innovation procurement methods can improve the efficiency, quality and sustainability of healthcare and continue to build awareness of, and know-how in, innovation procurement. In addition, it will work to build wider demand and increase the take up of much needed innovative solutions through collaborative actions.

The webinars

To facilitate this, the EcoQUIP Plus consortium has organised a Webinar Series covering key aspects of Innovation Procurement, also known as Public Procurement of Innovation (PPI). The webinars will be presented by practitioner experts in the field who will use case examples to show how innovation can deliver better outcomes and better value for the healthcare and wider public services. While the programme is intended largely as an introduction, it will bring different perspectives and learning from across Europe. There will also be an opportunity for interaction, questions and discussion.

- **Webinar 1 (4 June): Introduction to innovation procurement**
In this webinar we will define innovation procurement, look at its key features and explain how it can help to deliver the goods and services we need.
- **Webinar 2 (7 July): Innovation procurement in action**
In this webinar we will focus on how innovation procurement operates on the ground and look at the Forward Commitment Procurement methodology as a practical and proven tool to deliver better outcomes for hospitals and patients.
- **Webinar 3 (new date – 3 September): Stakeholder engagement in innovation procurement**
This webinar will introduce the concept of stakeholder engagement as a key success factor, and how this supports the identification of a credible, outcome-based requirement.
- **Webinar 4 (new date – 1 October): Market engagement in innovation procurement**
Effective engagement with the market is a corner stone of innovation procurement. This webinar will look at the tools and practices involved.
- **Webinar 5 (new date – 5 November): Pro-innovation tendering**
In this webinar we will look at how the tendering process can be designed to enable innovative solutions to compete equally with established goods and services, and why this is essential in innovation procurement.

The webinars will be held at 12.00 BST, 13.00 CEST, 14.00 EEST, and will last for 1 hour.

Please register at the [EcoQUIP+ website](http://www.ecoquip.eu)

To help promote Innovation Procurement, please feel free to share this invitation to anyone you think will be interested in joining these sessions. Thank you!

